

Reply to the Bidder's Request for Clarification

S. #	Section/ Clause Reference	Existing Provision	Queries / Clarifications required	Reply
1. AECOM India Private Limited				
	Section 1: LOI	Submission of proposal: At or before 14.30 hrs on 10.11.2017	We understand that this is a typographical error, as submission date is 26.11.2017 (as per data sheet). Please clarify.	Please refer to the <u>corrigendum-2</u> .
	Section 2: ITC, Page no. 6	Association of Consultants and Sub-Consultants	There are number of projects in different sectors are required as bidders experience. Therefore, we request you to allow Lead + 3 JV / Consortium Partners .	No change.
	Introduction to Consultant Data Sheet: ITC Clause no. -9.3 (b), Page no 18	The Estimated number of Professional staff-months required for the Assignment / job is: A. For time based components: 269 person-months B. For Lump Sum Component: 331 person -months	The man-months proposed in the RFP are less than the required man-months in order to complete this assignment successfully, we therefore request you to increase the man-months in both the cases (for time based components and lump-sum component). This may be considered.	Please refer to the addendum-1.
	Introduction to Consultant Data Sheet: ITC Clause no. -9.4, page no. 18	Formats of Technical Proposal to be submitted	Is there any page limit for other forms also, if yes kindly specify the page limits in each form tech as specified for form Tech 4?	No change.
	Detailed Evaluation of Technical Qualifications, page no. 21	a) Experience in preparation of smart city proposal (SCP) for the selected cities under the ongoing Smart Cities Mission (6 marks). 1 to 2 projects – 2projects 3 to 5 projects – 4 projects	Kindly, specify the exact number of projects for securing full marks (6 marks).	Please refer to the addendum-1.

Detailed Evaluation of Technical Qualifications, page no. 22	e) Experience in carrying out PMU/PMC/Design and Supervision or similar assignment with State Government / Central Government department – Maximum 6 marks. Expert should completed projects as on the date of NIT	Kindly, clarify the sector in which PMU/PMC/Design & Supervision or similar projects carried out are required?	No change.
Key Professional, Page no. 23	Key Professional Staff: Qualification & Competency for the assignment / job 9. GIS Mapping Under SCP	We do not clearly understand whether this is a task or Expert details, if this is a key expert no qualification and experience is mentioned in the proposal. However 10 marks are allotted against this which is more than Project Manager cum Team Leader.	Please refer to the addendum-1.
Section 5 TOR: Key Experts, Page no. 65	Project Manager cum Team Leader Person-months: 15	The proposed person-months for Project Manager cum Team Leader are on lower side, we suggest that his input should be full time for successfully completion of the assignment.	The person month for Project Manager cum Team Leader shall be 36 months.
Section 5 TOR: Key Experts, Page no. 65	Urban Infrastructure Specialist Qualification – Master's in Civil Engineering	Bachelor of Civil Engineering / Master's in Environmental Engineering may be considered in place of Masters in Civil Engineering.	No change.
Section 5 TOR: Key Experts, Page no. 66	International Strategic Advisor	We understand that any Indian expert who has work experience of more than 3 years in other developed countries, meeting all criteria may be considered as international expert. Kindly clarify this.	No change.
Section 5 TOR: Key Experts, Page no. 66	Procurement and Contract Expert	Should have experience in preparation of at least 2 IT contracts / PPP contract including concession agreement and Service contracts . Experience in preparation of tender documents, carryout bid process management for e-governance projects. The above sub point part of the PPP contract hence may be removed.	Please refer to the addendum-1.
End Note 5 on	SPV may change the core team and the	As marks of each key member are fixed, the clause has no	No change.

Key Experts, Page 65	man days as per the requirement of the Projects identified under Smart City Proposal and accordingly evaluate the CVs of core team for technical score.	relevance. Hence this may be deleted.									
Support Staff for Project Implementation Task 3, Page 67	Modifications of Staff requirement	<p>Following modification of Staff requirements are suggested:</p> <table border="1"> <tr> <td>1</td><td>Assistant Construction Manager (2 no's)</td><td>2x 30</td><td> <ul style="list-style-type: none"> Graduate in Engineering 7 years' experience in construction management of Urban Service delivery (Water Supply/ Sewerage/ Drainage/ Transportation/ Drainage/ Solid Waste Management) </td></tr> <tr> <td>2</td><td>Support Engineer (6 no's)</td><td>6x 30</td><td> <ul style="list-style-type: none"> Degree/Diploma in relevant branch Degree in (relevant branch) Engineering with 5 years' experience or Diploma in (relevant branch) Engineering with 7 years' experience </td></tr> </table>	1	Assistant Construction Manager (2 no's)	2x 30	<ul style="list-style-type: none"> Graduate in Engineering 7 years' experience in construction management of Urban Service delivery (Water Supply/ Sewerage/ Drainage/ Transportation/ Drainage/ Solid Waste Management) 	2	Support Engineer (6 no's)	6x 30	<ul style="list-style-type: none"> Degree/Diploma in relevant branch Degree in (relevant branch) Engineering with 5 years' experience or Diploma in (relevant branch) Engineering with 7 years' experience 	Please refer to the addendum-1.
1	Assistant Construction Manager (2 no's)	2x 30	<ul style="list-style-type: none"> Graduate in Engineering 7 years' experience in construction management of Urban Service delivery (Water Supply/ Sewerage/ Drainage/ Transportation/ Drainage/ Solid Waste Management) 								
2	Support Engineer (6 no's)	6x 30	<ul style="list-style-type: none"> Degree/Diploma in relevant branch Degree in (relevant branch) Engineering with 5 years' experience or Diploma in (relevant branch) Engineering with 7 years' experience 								
Time schedule and Activity wise Deliverable, Page no. 73	Inception Report	The Inception report may be submitted in 30 days in place of 15 days.	No change.								
2. M/s. Darashaw& Co. Pvt. Ltd.											

Clause 2.1 , Page 16 , Basic eligibility criteria	The Consultant (in case of single business entity) / Lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs. 100 (One Hundred) crores during the last three (3) financial years; and the each Consortium partner should have a minimum average annual turnover of Indian Rs. 05(Five) crores during the last three (3) financial years	We request the Authority to consider turnover of Indian Rs. 50 (Fifty) crores on cumulative basis, wherein the Lead Firm/Primary Applicant shall have turnover from professional fees not less than 40 Cr.	Please refer to the addendum-1.
Clause 2.1 , Page 16 , Basic eligibility criteria	The Consultant should have Experience in at least 5 (Five) completed assignments for Project Management Consultants/ Support Units/ Technical Support/ Coordinator Consultants /Project Planning and Design/ Preparation of Detailed Project Reports for urban infrastructure assignments at government levels (Central/ State/ Municipal) with minimum project cost of Rs. 200 crores.	Kindly request to consider ongoing assignments also , also support units which has been ongoing successfully for more than a year also should be considered. Since tourism projects also are the major components in SCP , request to consider tourism infrastructure projects also. Kindly request to reduce the project to Rs. 100 Crores	Please refer to the addendum-1.
Clause 2.1 , Page 17 , Basic eligibility criteria	The Consultant should have the experience in at least two assignment related to integrated system design/technology and infrastructure architecture/solution and information architecture/ technology project management consultant of ICT solutions including GIS related work	Kindly request to clarify whether GIS based master planning works would be considered under this criteria.	No change.
Procedure for detailed evaluation , Page 21	Experience in carrying out implementation of at least one Smart City PMC/PDMC under ongoing Smart City Mission - maximum 6 marks	Kindly clarify whether programme management consultant mandates under smart city mission will also be considered	Please refer to the addendum-1.
Procedure for detailed	Experience in planning, design and construction supervision for tourism and	Kindly clarify whether mandates having scope of only master planning or DPR preparation will be considered	Maximum marks allocated for the

evaluation , Page 21	heritage conservation / lake conservation projects - maximum 8 marks Master plan or DPR preparation (maximum of 6 marks)	Also kindly clarify – maximum of 6 marks , as the maximum marks is eight for this category	category is 8 marks.
Procedure for detailed evaluation , Page 21	Experience in Designing urban water supply, sewerage, drainage, solid waste management and urban transport with minimum completed project cost of Rs. 200 crores- maximum 8 marks Maximum of 3 projects under one component shall be accounted	Kindly request to consider the ongoing projects also. Kindly clarify whether separate projects of water supply , sewerage , drainage can be submitted and whether its necessary to have experience in all of the categories - urban water supply, sewerage, drainage, solid waste management and urban transport Kindly request to reduce project cost to 50 Crores	Please refer to the addendum-1.
Procedure for detailed evaluation , Page 22	Experience with Central/ State/ Local Government in PPP projects in urban infrastructure - maximum 6 marks. Expert should completed projects as on the date of NIT	Kindly clarify the statement - Expert should completed projects as on the date of NIT	Please refer to the addendum-1.
Procedure for detailed evaluation , Page 22	Experience in carrying out PMU/PMC/Design and supervision or similar assignment with state Government / Central Government department - maximum 6 marks . Expert should completed projects as on the date of NIT	Kindly clarify the statement - Expert should completed projects as on the date of NIT Kindly request to consider ongoing PMU assignments which has been running successfully for more than a year.	Please refer to the addendum-1.
Qualifications and competency of each of the key professional – Page 23	Strategic Advisor (International) - 8 years' relevant experience of which at least 3 years in other developed countries.	Kindly request to relax this criteria and consider domestic experience	No change.
Qualifications and competency of each of the key professional – Page 23	GIS Mapping under SCP	Kindly request to remove this , as it is not an expert and Also the marking is not totaling to 100 , kindly request to rectify the same	Please refer to the addendum.
3. Rudrabhishek Enterprises Pvt. Ltd.			

Data Sheet, CI 2.1.e Basic Eligibility Criteria Pg. 16	<p>The Consultant (in case of single business entity) / Lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs. 100 (One Hundred) crores during the last three (3) financial years; and the each Consortium partner should have a minimum average annual turnover of Indian Rs. 05 (Five) crores during the last three (3) financial years.</p>	<p>We understand that this is a very prestigious project and JSCL is looking for a consultant who has strong Financial Capability but to keep it as much as INR 100 Cr is seems to be very stringent which leads to the less competition and might lead to one or two participation.</p> <p>We request you to kindly reduce the asking minimum average annual turnover to INR 35 Cr. during the last 3 years and in case of Consortium or Joint Venture, each partner should have minimum average annual turnover of 15 Crores.</p> <p>In view of above we once again request you to kindly reduce the turnover or modify the same in such a way that turnover requirements can be met jointly by the bidders to have a healthy and fair competition.</p> <p>Kindly consider.</p>	No Change.
Data Sheet, Specific Experience (a) Pg. 21	<p>Experience in Preparation of Smart City Proposal (SCP) for the selected cities under the ongoing Smart Cities Mission – Maximum 6 Marks</p> <p>1 to 2 Projects – 2 Marks</p> <p>3 to 5 Projects – 4 Marks</p>	<p>We feel that 1 Mark per project for preparation of SCP is less, it should be atleast 2 Marks per project, hence it will be read as:</p> <p>Experience in Preparation of Smart City Proposal (SCP) for the selected cities under the ongoing Smart Cities Mission – Maximum 6 Marks</p> <p>1 Project – 2 Marks</p> <p>2 Projects – 4 Marks</p> <p>3 or More projects – 6 Marks</p> <p>Kindly consider in the interest of work.</p>	Please refer to the addendum-1.
Data Sheet, Specific Experience (f) Pg. 22	<p>Experience in carrying out PMU/PMC/Design and Supervision or Similar assignment with state Government / Central Government Department – maximum 6 marks. Expert should completed projects as on the date of NIT</p>	<p>We request you to kindly relax this criteria as</p> <p>Experience in carrying out PMU/PMC/Design/or Supervision or Similar assignment with state Government / Central Government Department – maximum 6 marks. Expert should completed projects as on the date of NIT</p> <p>1 Project - 2 Marks</p>	No change.

		1 Project - 2 Marks 2 Projects - 4 Marks 3 or More Projects - 6 Marks	2 Projects - 4 Marks 3 or More Projects - 6 Marks	
			Also specify the connotation of Similar Assignment.	
General		Due Date of Submission of the Proposal is 26 th November 2017 at 16:00 Hrs.	We request you to kindly extend the due date of submission atleast 2 weeks from the date of pre-bid replies.	Please refer to the corrigendum-2.
4. Feedback Infra Pvt. Ltd.				
Page 16, clause 2.1 Basic Eligibility Criteria point (d)		The sole bidder/ lead bidder/Consortium member should not have been blacklisted/debarred/termination of contract except for reasons of convenience of client by any Govt/ Govt Board/ Corporation/ Company/ Statutory Body/ PSU company/Non- Government / Govt of any sovereign countries/Multilateral or Bilateral Funding agencies of at the time of bidding	Request you to kindly modify the clauses as below, for healthy competition in the bid. Page 16 clause 2.1 (basic eligibility criteria) point (d) The sole bidder/ lead bidder/Consortium member should not have been blacklisted/ debarred/ termination of contract except for reasons of convenience of client by any Govt/ Govt Board/ Corporation/ Company/ Statutory Body/ PSU company/Non- Government / Govt of any sovereign countries of at the time of bidding	Please refer to the addendum-1
Page 17, clause 2.1 Basic Eligibility Criteria point (f)		The consultant should have experience in atleast 5 (five) completed assignments for project management consultants/ support units/ technical support/ coordinator consultants/ project planning and design/ preparation of detailed project reports for urban infrastructure assignments at government levels (central/state/municipal) with minimum project cost of Rs 200 Cr. The consultant should have the experience in atleast two assignments related to integrated system design/technology and	We request you to consider either one of the clauses as typically consultants with experience in Project Management/Support Units/ Technical Support / Project Planning might not have similar experience in ICT. Request to consider "either", "or" from the two criteria for selection	Please refer to the addendum-1.

		infrastructure architecture/solution and information architecture/ technology project management consultant of ICT solutions including GIS related work		No change.
Page 16, clause 2.1 Basic Eligibility Criteria :	The consultant (in case of single business entity)/ lead member (in case of the consortium) should have a minimum average annual turnover of Indian Rs 100 (one hundred) crore during the last three (3) financial years; and the each consortium partner should have a minimum average annual turnover of Indian Rs 5 (five) crore during the last three (3) financial years	Request to advise the number of consortium members allowed for the bid	Three (Lead + 2 member)	
Page 21, Procedure for Detailed evaluation of technical qualification (i)(b)	Experience in carrying out implementation of at least one Smart City PMC/PDMC under ongoing Smart City Mission – maximum 6 marks 1 project – 2 marks 2 project – 4 marks 3 or more projects – 6 marks	We request for removing this clause as Smart City being just a little over two year old phenomenon, this would restrict competition to the existing players scoring higher than the consulting firms who are now entering the segment; else request you to consider international experience also under this criteria.	Please refer to the addendum-1.	
Page 21, Procedure for Detailed evaluation of technical qualification (ii)	Proposed methodology and work plan in response to terms of reference	Almost all smart city PMC tenders have given higher weightages to A&M, work plan and presentation and lesser weightage to CVs. Keeping in line with that, we request you to make A&M, work plan, presentation = 30 marks; as those form is an integral part of the Bid.	No change.	

Page 66, Tourism and Heritage Conservation Specialist:	Masters degree in Architecture/ conservation or Master's degree in tourism Management equivalent Atleast 10 years of extensive experience in conservation restoration project	We request for minimum experience to be reduced to 5-7 years.	No change.
Page 66, International Strategic Advisor	Post graduate in public policy/public administration/development planning with experience of Smart Cities	We request to add Masters in Planning/Business Administration/Information Technology to the existing qualification	No change.
Page 104, SC Clause 10 (3.4)	Limitation of the Consultants liability towards the "Employer"	Request to amend the condition as below: (i) The cap/limit on Consultants' liabilities to be limited to "fee received till date"	No change.
Online submission of the tender		Please clarify if the bid is to be submitted online as well as hard copy.	Please refer to the RFP.
	Page 66 Procurement and contract expert:	Please also consider Masters in Planning/CFA kindly also consider experience in urban roads and Urban infrastructure for PPP. Request to remove the mandatory experience in IT contracts & e- governance projects.	Please refer to the Addendum-1.

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